REP: TEL# 703 528 7800 FAX# CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

TRF# 331829

HARRIS REPORT FROM REP FAX# 703 528 7880 FROM REP OCT1/12 12.53
CHANGES *** WFTV-TV ***

\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ REP HEADLINE# 6320464 FLIGHT DATES SEP19/12 ORDER # CITY TAX PRDCT AMERICAN CROSSROADS EST#1017 COMMENTS: (LINE, ORDER, INVOICE) ADV. NAME ISS/AMER. CROSSROADS AGY. NAME CROSSROADS MEDIA LLC STATE TAX ALEXANDRIA, VA 22314 66 CANAL CENTER PLAZA, SUITE 555 CONTRACT # 6320464 CO-OP BILLING NEEDED BUYER NAME MICHELLE SANTUOSO REP.# CLASS: NATL. SALES PRSN WA- JOE KNAUER OFF.# 6556 LOCAL DATE OCT1/12 SALESMAN # REGIONAL 12.53

REP: OK'D M3 FR JULIE TO LENA PLS CFM, THX 10/1 TTLS RTS

AMERICAN CROSSROADS

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

:LINE#:REP :CD: :LINE#: PROGRAM : CON COM1: 10 37 A 1157P AGENCY PRODUCT CODE = 27 AGENCY ADVERTISER CODE = 11 ß 800P-1130P SAT NT FTB-ABC TIME PERIOD SAT NT FTB-ABC : LGTH : SEC : 30 30 AGENCY EST# = 1017 \$6,000.00 \$6,000.00 9/22 9/22 START DATE : /WK: INVT : 0 SATSAT

> :SPTS: :TOTL:

0

PROGRAM: SAT NT ETB-ABC
ORD COM1: LATE RUN DUE TO FOOTBALL RAN FROM 2000-2359P
THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-10

REP HEADLINE# 6320464 TRF# 3318 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ TRF# 331829 ORDER WORKSHEET

REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC AGENCY CREDIT RISK !!! FAX# 703 528 7880

HARRIS REPORT FROM REP **CHANGES** *** WFTV-TV *** OCT1/12 12.53

:LINE#:REP :CD: STATION MAKEGOOD OFFERS:
M3 OK'D BUY#10 P :LINE#: TIME PERIOD MISSED:SAT/800P-1130P OFFER:SAT/1157P CMT:LATE RUN DUE TO FOOTBALL RAN FROM 2000-2359P : LGTH : SEC : RATESEP22 SEP22 DATE START DATE : /WK: INVT : 30S CONTRACT TOTAL TOTAL SPOTS \$6,000.00 (OCT1/12)
PLS ADVISE. DAYS 166000.00 :TOTL:

SEP/12 166000.00

MARKET TOTALS \$415,000 WFTV 40% WKMG 28% WESH 24% WOFL 7% WOPX 0% WRDQ 1% EFTV 0% WKCF 0% WRBW 0% CABL 0%

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME SVC- NSI DEMOS- RA35+* P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE